

PRESS RELEASE

Würth Group ranked 50th biggest German firm in the U.S.

Facts & Figures concerning the business year 2010.

Minneapolis, MN - The German American Chamber of Commerce (GACC) has announced privately owned company, the Würth Group, as the 50th biggest German firm in the U.S. They are joined by other well known companies, such as: the Daimler Group, Siemens, Allianz and BMW.

The Würth Group originally expanded into the U.S. through successful acquisition and development of key distributor companies throughout multiple business segments.

Growth in the U.S.

Würth's sales increased in North America by nearly 12 percent totaling over \$794 Million in 2010. To reach these sales, more than 700,000 order lines were added, increasing the total number to 6.7 Million; an 11.7 percent increase over 2009.

All five of Würth's divisions experienced growth: Trade, Wood, Metal, Auto and Industry. The wood division accounted for the largest portion, encompassing 46 percent of sales throughout North America. Industry experienced the largest growth over 2009, boasting a 24 percent increase and composing 32 percent of the groups sales.

The industry division attributes this increase to their innovative inventory management products and programs, such as: W-KLT® Bins, CPS® Space Saver Racks and the online tools offered under their service brand, CPS® C-Parts Solutions.

The sales organization has always been the heart of Würth Group's success. This core competence was further developed by changing with the market conditions and the customers' needs. Robert Friedmann, Chairman of the Central Managing Board, explains, "2010 was marked by worldwide growth. It has therefore been our goal to grow quickly and disproportionately to win market share. In case worldwide economic growth slows down, we will be able to further improve this market position thanks to our strength."

With Q1 of 2011 determined, the Würth Group drives increases throughout multiple metrics, and continues to grow. By 2020 the company plans to generate sales of \$28.7 BN (EUR 20 BN) worldwide with around 100,000 employees.

The Würth Group of North America

The Würth Group specializes in assembly and fastening materials, supplying customers in the manufacturing and construction industries. In the U.S. alone, Würth services over 98,000 active customers and employs more than 2,300 personnel. Worldwide, the group has more than 400 operating companies serving markets in 84 countries and employing over 62,000 people.

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